



WPIL Limited

REGD. OFF. : "TRINITY PLAZA"
84/1A, TOPSIA ROAD (SOUTH), KOLKATA - 700 046
TEL. : (91 33) 4055 6800, FAX : (91 33) 4055 6835
WEB : <http://www.wpil.co.in>
CIN No. L36900WB1952PLC020274

Date: May 27, 2024

To
The Listing Compliance
BSE Limited
Phiroze Jeejeebhoy Towers,
Dalal Street
Mumbai – 400 001

Ref: Regulation 30(6) of SEBI (Listing Obligations & Disclosure Requirements) Regulations, 2015

REF: BSE SCRIP CODE: 505872

Dear Sir,

With reference to above, enclosed herewith is the Earnings Presentation for Q4 - FY24/
FY 24.

Thanking you.

Yours faithfully,

FOR WPIL LIMITED


[K.K. GANERIWALA]
EXECUTIVE DIRECTOR

KRISHNA
KUMAR
GANERIWALA

Digitally signed by
KRISHNA KUMAR
GANERIWALA
Date: 2024.05.27
19:37:59 +05'30'





EARNINGS
PRESENTATION
Q4-FY24/FY24

COMPANY SNAPSHOT



Rich Experience
of 71 Years

Market Leader in
Pumps &
Pumping
Systems

10 Strategic
Manufacturing
Locations

**International
Presence** Across
4 Locations

End to End
Integrated Pumping
Solutions

**Strong global
presence** via
focussed
acquisitions and
joint ventures

Consolidated
Orderbook ~
INR 38,597 Mn

Partner of choice
for engineered flow
applications

Proud to be part of
Jal Jeevan Mission
of GOI



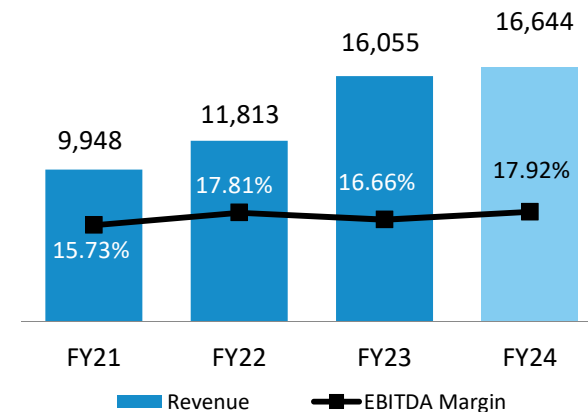
COMPANY OVERVIEW

COMPANY OVERVIEW

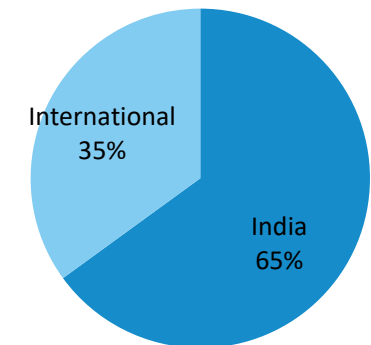


- WPIL Limited is a multinational pumps and systems company, headquartered out of India, with diversified operations covering the entire gamut of the pumping industry incorporated in 1952.
- The Company has to its credit a rich experience of more than 71 years in Designing, Developing, Manufacturing, Erecting, Commissioning and Servicing of Pumps & Pumping Systems.
- Over the 1st 50 years, the company focused on developing its core technology of centrifugal pumps and building a robust manufacturing infrastructure to support its business. This was built in tandem with India's industrial growth and the company is proud to be major part of the Conventional Power growth story. A large installed base across the country, across industry, irrigation and water supply sectors lies testimony to its growth.
- After consolidating its position as a leading pump and pumping systems company in India, the company expanded its operations globally and now has operations in Italy, South Africa, Australia and Thailand through its Group companies.
- Constant investment in manufacturing and R&D supported by 10 manufacturing locations covering the entire process of pump manufacture from casting, fabrication, machining, assembly and testing have allowed it to deliver great value to its client by enhancing efficiencies at every step.
- The company continues its expansion into newer markets and is focused on becoming a Global leader in its sector.
- Expansion in the turn-key water project space required building out Civil construction capabilities internally, adjacent to the firm's fundamental expertise in creating pumping systems targeting presence in the unsaturated Indian market before heading overseas.
- Looking ahead, WPIL envisions vast growth potential in both its core markets – engineered flow control products and turn-key water projects.

Operating Revenue (INR Mn) and EBITDA Margins (%)



FY24 Geographical Revenue (%)

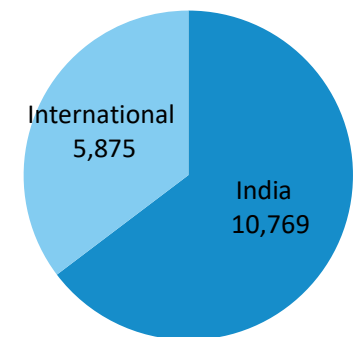


GLOBAL OPERATIONS



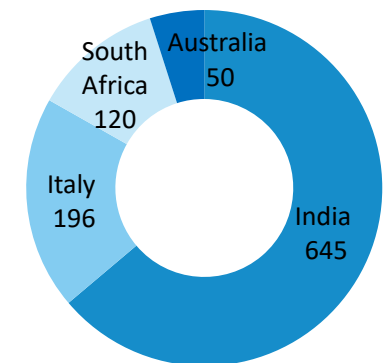
- After 10 years of growth in exports and experience in global markets it was clear that the next step would need strong local presence as the engineered pumps clients need life cycle support which has to be built on long term relationships.
- Over the years, WPIL Ltd. conducted extensive diligence to identify 3 regions (6 companies) – **Italy (Gruppo Aturia, Finder), South Africa (APE Pumps, Mather & Platt), and Australia (Sterling Pumps, United Pumps)** – that would facilitate the journey of adding new flow control products and industry-leading clients. By acquiring these, WPIL Ltd. cements position as a world player.
- Today, these businesses are well integrated and the Group looks ahead to further inorganic growth following its ethos of building on competencies and synergies.

FY24 Revenue Mix (INR Mn)

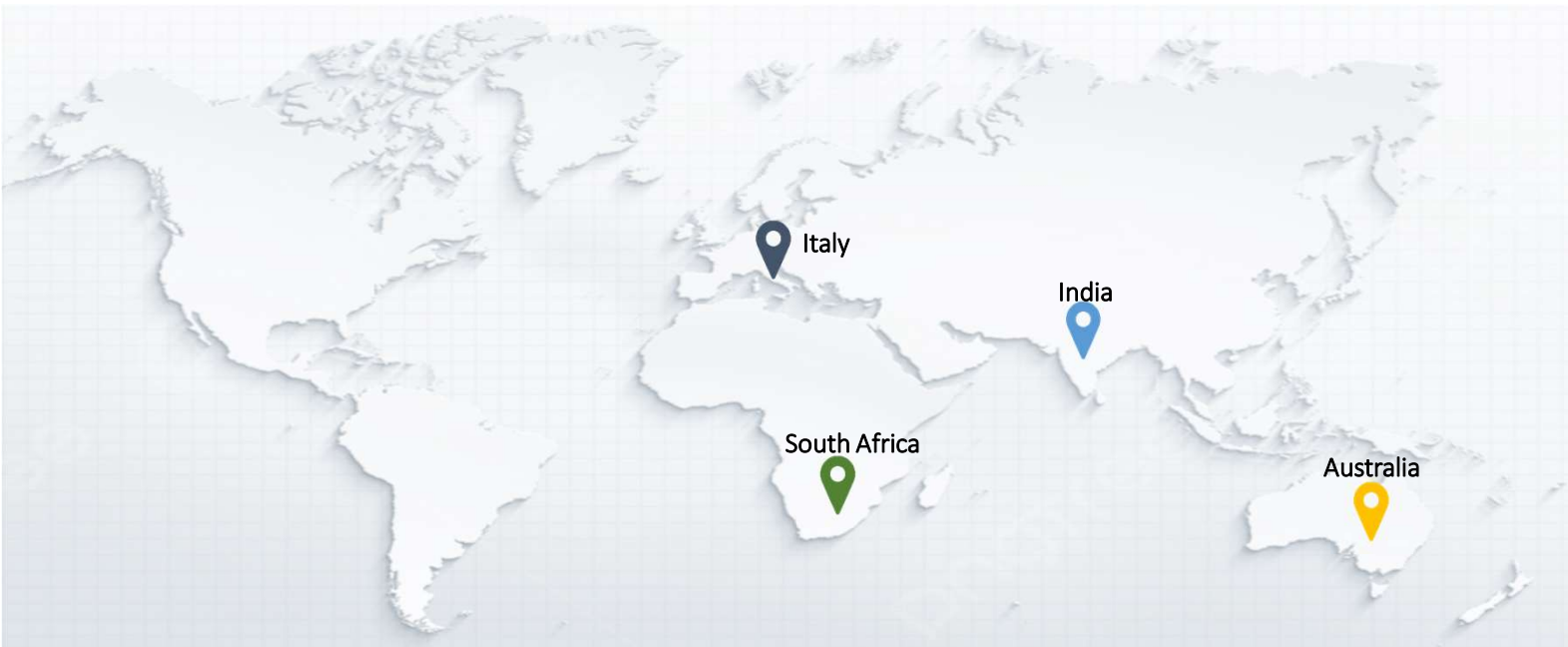


Total : ~ 16,644 INR Mn

Large engineering and back-office team remains in India



Total : ~ 1,011 Manpower



INDIA OPERATIONS - STATE-OF-ART MANUFACTURING FACILITIES



Kolkata

Engineered Pump Division is Located about 25 KM from Kolkata, the plant has ~20,000 sq. meters of floorspace.



Delhi

Industrial Pump Division is Located about 20 KM from Delhi, the plant has ~49,000 sq. meters of floorspace.



Nagpur

Engineered Pump Division is Located about 26 KM from Nagpur, the plant has ~70,000 sq. meters of floorspace.

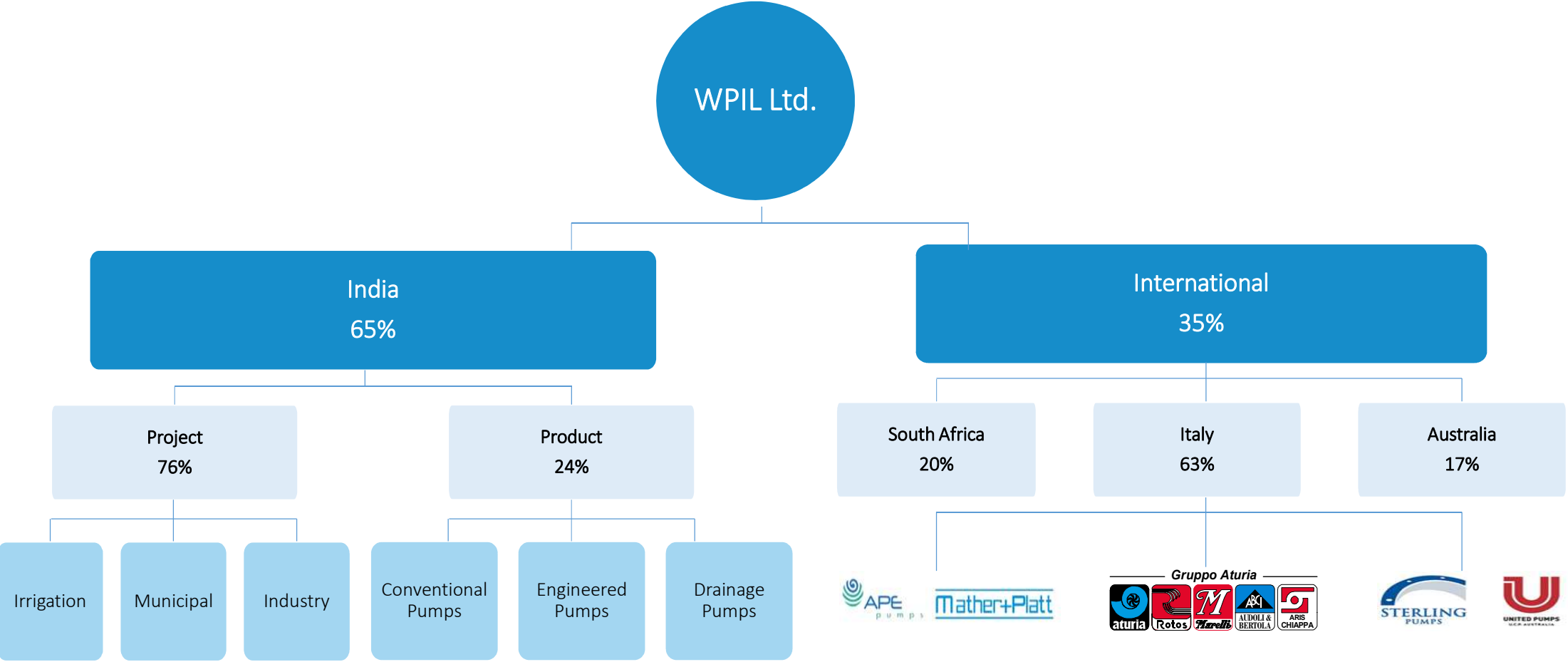


Thane

Drainage Pump Division is Located about 21 KM from Mumbai, the plant has ~6,000 sq. meters of floorspace.



BUSINESS STRUCTURE



% numbers are revenue share as on FY24 end

VARIED RANGE OF APPLICATIONS



Irrigation

Large lift irrigation networks to provide surface water to farmers and borehole installations for ground water to smaller farmers. New piped irrigation schemes for more efficient utilization of water.



Industrial

Used in industries for variety of purposes such as fire fighting, sewage, chemicals, pulp and paper, steel, heating & cooling of systems, washing, storage, general industry and other industrial applications.



Municipal

Water Supply & Drainage solutions for Rural and Urban Utilities including Raw water Intakes, treatment plants , reservoirs and distribution networks.



Fire Fighting

Solutions for Off- shore/ On shore infrastructures, mining, petrochemicals industries, refineries, civil and industrial plants.



Oil and Gas

Chemical and petrochemical plants, off-shore plants, oil and gas plants, energy installations.



Conventional and Nuclear Power

Cooling, drainage, dewatering, seal water and fire-fighting pumps across Thermal and Nuclear power plant.

VALUE PROPOSITION



Dominant player in Industrial Pump Sector

Global Operations supported by subsidiaries and agent network and service centers

Marquee clients from Top class industries

Strong R&D recognized by Govt. Of India and supported by Global R&D center in Milan

Forward integrated by providing Turnkey solutions and O&M services

Wide product basket catering to a widespread market segment

Domain expertise enhanced by global acquisitions & mergers

Offers 50% customization in Pumping Segment

Amongst the Market Leaders in Pumping Solutions

Diversified product portfolio catering to vast applications

Strong opportunities for large organized players in the segment

Improved margin profile over the years

Healthy return ratios and zero net debt



Q4-FY24 / FY24 FINANCIAL OVERVIEW

FINANCIAL HIGHLIGHTS



Q4-FY24 Standalone Performance

| | | |
|----------------------------------|--------------------------------|--|
| INR 4,351 Mn Operating Income | INR 798 Mn Operating EBITDA | 18.34 % Operating EBITDA Margins |
| INR 559 Mn Net Profit | 12.85 % PAT Margins | INR 57.28/Share Diluted EPS |

Q4-FY24 Consolidated Performance

| | | |
|----------------------------------|----------------------------------|--|
| INR 5,914 Mn Operating Income | INR 1,024 Mn Operating EBITDA | 17.31 % Operating EBITDA Margins |
| INR 658 Mn Net Profit | 11.13 % PAT Margins | INR 65.31/Share Diluted EPS |

FY24 Standalone Performance

| | | |
|-----------------------------------|----------------------------------|--|
| INR 10,769 Mn Operating Income | INR 1,930 Mn Operating EBITDA | 17.92 % Operating EBITDA Margins |
| INR 1,420 Mn Net Profit | 13.19 % PAT Margins | INR 145.42/Share Diluted EPS |

FY24 Consolidated Performance

| | | |
|-----------------------------------|----------------------------------|--|
| INR 16,644 Mn Operating Income | INR 2,982 Mn Operating EBITDA | 17.92 % Operating EBITDA Margins |
| INR 6,838 Mn Net Profit | 41.08 % PAT Margins | INR 486.35/Share Diluted EPS |

Please note : Previous Period Numbers have been regrouped, wherever relevant, on account of Sale of Rutschi Business.

Q4FY24/FY24 HIGHLIGHTS - DOMESTIC



Domestic revenues grew 7.4% YoY in FY24 to INR 10,769 Mn

Product Business

- Product division revenues grew 18% YoY in FY24 to INR 2,600 Mn while the order book grew 10.5% YoY to INR 3,470 Mn, giving a strong revenue visibility and outlook for FY25
- The outlook for the Product division has improved considerably with successful development of new products for the Oil & Gas and Sewage / Drainage segments
- Navy order execution is on track and should aid strong revenue growth from FY25 onwards.

Projects Business

- Projects division revenues grew 4.2% YoY in FY24 to INR 8,161 Mn with record INR 3,428 Mn order execution in the 4th Quarter of FY24
- Project execution has gained strong momentum we are happy to inform that we are ahead of schedule in few projects in the state of West Bengal.
- One of the Madhya Pradesh Jal Nigam contract was terminated by the client on grounds of slow progress. The company has disputed the termination on the grounds that land for construction was allotted only in December 2023 which led to the delay in the project. All contractual remedies are being explored to protect the company's interests
- All other 8 projects of Madhya Pradesh Jal Nigam are on track and progressing well

Q4FY24/FY24 HIGHLIGHTS - INTERNATIONAL



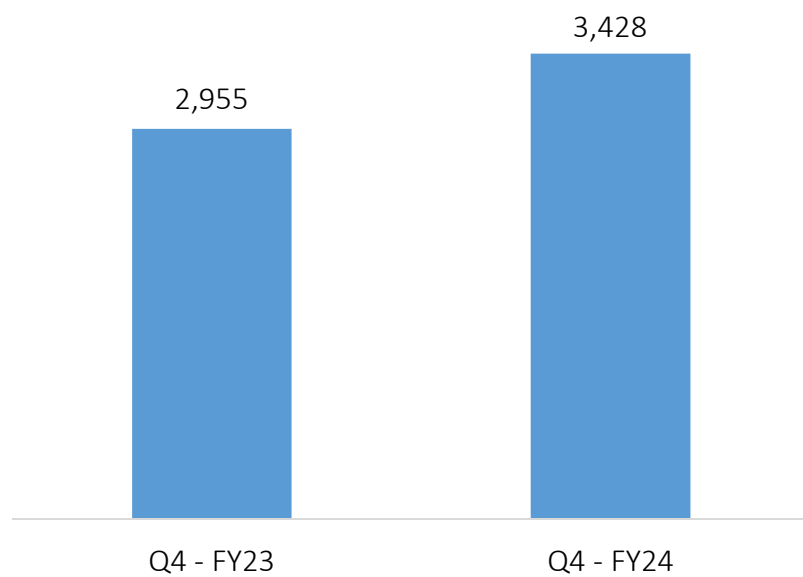
- The outlook for core industrial pumps business of Gruppo Aturia, Italy remains strong driven by strong demand in MENA region and strong after- market revenues from Finder
- Successful divestment of the nuclear business of Rutschi has allowed us to focus on core industrial pump business. We are pursuing Inorganic opportunities in this space and are hopeful of positive outcomes by mid FY25
- WPIL South Africa is performing well with continuous focus on the water sector and frequent after- market contracts from Eskom Power
- Both Sterling Pumps and United Pumps Australia have record order books and are expected to post strong revenue growth in FY25
- WPIL Thailand posted record revenues in FY24 and we expect this momentum to continue with opportunities from new Thai Government's focus on Irrigation and drainage projects

DOMESTIC - PROJECT REVENUE

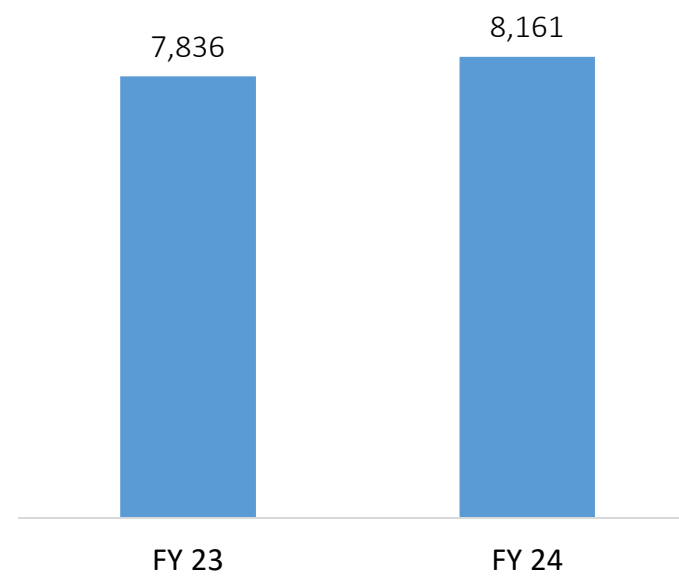


Project Revenue (INR Mn)

QUARTERLY



ANNUAL

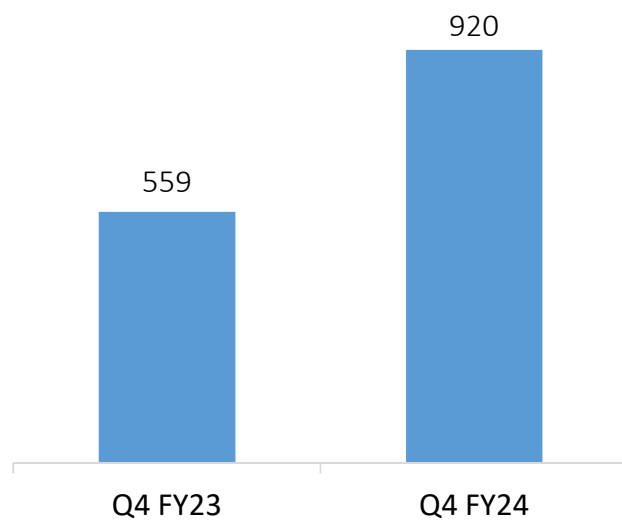


DOMESTIC - PRODUCT REVENUE

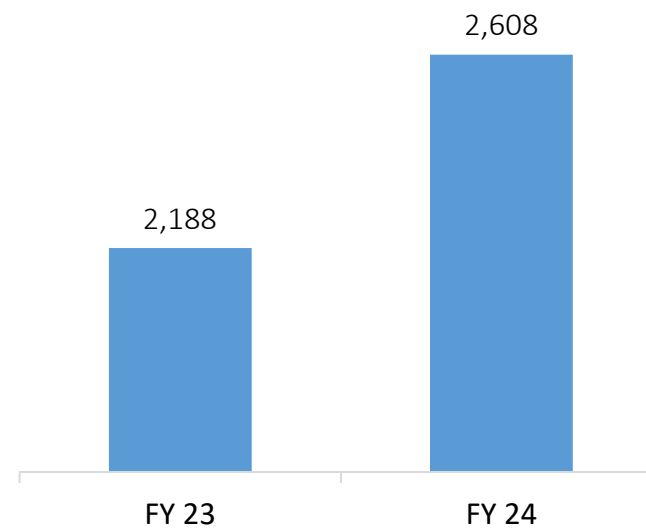


Product Revenue (INR Mn)

QUARTERLY

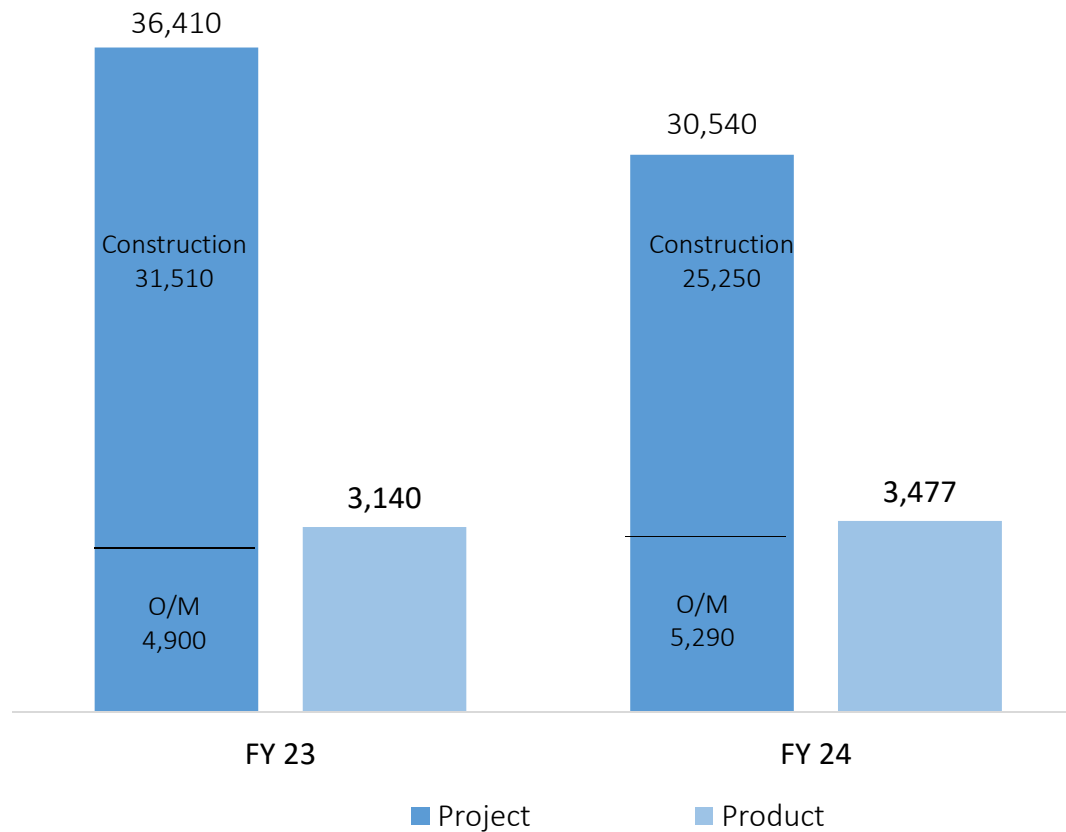


ANNUAL

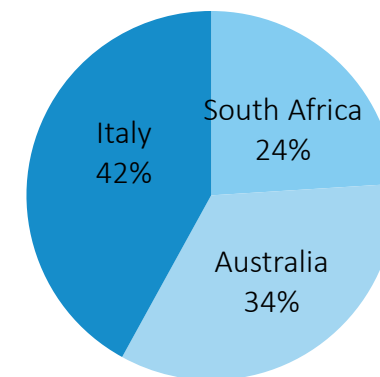


ORDER BOOK

Domestic Order Book (INR Mn)



FY24 International Order Book Breakup (%)



Total : ~ 4,580 INR Mn

QUARTERLY STANDALONE FINANCIAL PERFORMANCE



| Particulars (INR Mn) | Q4-FY24 | Q4-FY23 | Y-o-Y | Q3-FY24 | Q-o-Q |
|-----------------------------------|----------------------|----------------------|-------------------------|----------------------|-------------------------|
| Revenue from Operations | 4,351 | 3,515 | 23.8% | 2,743 | 58.6% |
| Operating Expenses | 3,553 | 2,760 | 28.7% | 2,219 | 60.1% |
| EBITDA | 798 | 755 | 5.7% | 524 | 52.3% |
| <i>EBITDA Margins (%)</i> | <i>18.34%</i> | <i>21.48%</i> | <i>(314) Bps</i> | <i>19.10%</i> | <i>(76) Bps</i> |
| Depreciation | 18 | 13 | 38.5% | 18 | 0.0% |
| Finance Cost | 44 | 38 | 15.8% | 45 | (2.2)% |
| Other Income | 61 | 56 | 8.9% | 122 | (50.0)% |
| PBT | 797 | 760 | 4.9% | 583 | 36.7% |
| Taxes | 238 | 174 | 36.8% | 177 | 34.5% |
| PAT | 559 | 586 | (4.6)% | 406 | 37.7% |
| <i>PAT Margins (%)</i> | <i>12.85%</i> | <i>16.67%</i> | <i>(382) Bps</i> | <i>14.80%</i> | <i>(195) Bps</i> |
| Other Comprehensive Income | 4 | (1) | NA | (1) | NA |
| Total Comprehensive Income | 563 | 585 | (3.8)% | 405 | 39.0% |
| Diluted EPS (INR per share) | 57.28 | 60.03 | (4.6)% | 41.56 | 37.8% |

ANNUAL STANDALONE FINANCIAL PERFORMANCE



| Particulars (INR Mn) | FY24 | FY23 | Y-o-Y |
|-----------------------------------|---------------|---------------|------------------|
| Revenue from Operations | 10,769 | 10,024 | 7.4% |
| Operating Expenses | 8,839 | 8,264 | 7.0% |
| EBITDA | 1,930 | 1,760 | 9.7% |
| EBITDA Margins (%) | 17.92% | 17.56% | 36 Bps |
| Depreciation | 70 | 55 | 27.3% |
| Finance Cost | 172 | 121 | 42.1% |
| Other Income | 304 | 317 | (4.1)% |
| PBT | 1,992 | 1,901 | 4.8% |
| Taxes | 572 | 471 | 21.4% |
| PAT | 1,420 | 1,430 | (0.7)% |
| PAT Margins (%) | 13.19% | 14.27% | (108) Bps |
| Other Comprehensive Income | 1 | (3) | NA |
| Total Comprehensive Income | 1,421 | 1,427 | (0.4)% |
| Diluted EPS (INR per share) | 145.42 | 146.44 | (0.7)% |

QUARTERLY CONSOLIDATED FINANCIAL PERFORMANCE



| Particulars (INR Mn) | Q4-FY24 | Q4-FY23 | Y-o-Y | Q3-FY24 | Q-o-Q |
|---|---------------|----------------|------------------|----------------|----------------|
| Revenue from Operations | 5,914 | 5,204 | 13.6% | 4,307 | 37.3% |
| Operating Expenses | 4,890 | 4,181 | 17.0% | 3,607 | 35.6% |
| EBITDA | 1,024 | 1,023 | 0.1% | 700 | 46.3% |
| <i>EBITDA Margins (%)</i> | <i>17.31%</i> | <i>19.66%</i> | <i>(235) Bps</i> | <i>16.25%</i> | <i>106 Bps</i> |
| Depreciation | 80 | 69 | 15.9% | 77 | 3.9 % |
| Finance Cost | 70 | 74 | (5.4)% | 93 | (24.7)% |
| Other Income | 106 | 26 | NA | 90 | 17.8% |
| Share of profit of an Associate and Joint Venture | 15 | 16 | (6.3)% | 24 | (37.5)% |
| PBT | 995 | 922 | 7.9% | 644 | 54.5% |
| Taxes | 259 | 261 | (0.8)% | 229 | 13.1% |
| Profit/(Loss) from discontinued operations | (78) | 133 | NA | 4,931 | NA |
| PAT | 658 | 794 | (17.1)% | 5,346 * | (87.7)% |
| <i>PAT Margins (%)</i> | <i>11.13%</i> | <i>15.26 %</i> | <i>(413) Bps</i> | <i>124.12%</i> | <i>NA</i> |
| Other Comprehensive Income | (182) | (99) | 83.8% | 271 | NA |
| Total Comprehensive Income | 476 | 695 | (31.5)% | 5,617 | (91.5)% |
| Diluted EPS (INR per share) | 65.31 | 73.17 | (10.7)% | 353.15 | (81.5)% |

* Number includes Profit on disposal of Rutschi Business

ANNUAL CONSOLIDATED FINANCIAL PERFORMANCE



| Particulars (INR Mn) | FY24 | FY23 | Y-o-Y |
|---|---------------|---------------|----------------|
| Revenue from Operations | 16,644 | 16,055 | 3.7% |
| Operating Expenses | 13,662 | 13,381 | 2.1% |
| EBITDA | 2,982 | 2,674 | 11.5% |
| <i>EBITDA Margins (%)</i> | <i>17.92%</i> | <i>16.66%</i> | <i>126 Bps</i> |
| Depreciation | 301 | 279 | 7.9% |
| Finance Cost | 308 | 237 | 30.0% |
| Other Income | 282 | 240 | 17.5% |
| Share of profit of an Associate and Joint Venture | 53 | 27 | 96.3% |
| PBT | 2,708 | 2,425 | 11.7% |
| Taxes | 778 | 646 | 20.4% |
| Profit/(Loss) from discontinued operations | 4,908 | 418 | NA |
| PAT | 6,838 | 2,197 | NA |
| <i>PAT Margins (%)</i> | <i>41.08%</i> | <i>13.68%</i> | <i>NA</i> |
| Other Comprehensive Income | 99 | (125) | NA |
| Total Comprehensive Income | 6,937 | 2,072 | NA |
| Diluted EPS (INR per share) | 486.35 | 193.68 | NA |



HISTORICAL FINANCIAL OVERVIEW

STANDALONE FINANCIAL PERFORMANCE



| Particulars (INR in Mn) | FY21 | FY22 | FY23 | FY24 |
|-----------------------------------|---------------|---------------|---------------|---------------|
| Revenue from Operations | 3,403 | 5,298 | 10,024 | 10,769 |
| Operating Expenses | 2,631 | 4,432 | 8,264 | 8,839 |
| EBITDA | 772 | 866 | 1,760 | 1,930 |
| EBITDA Margins (%) | 22.69% | 16.35% | 17.56% | 17.92% |
| Depreciation | 55 | 56 | 55 | 70 |
| Finance Cost | 96 | 89 | 121 | 172 |
| Other Income | 172 | 141 | 317 | 304 |
| PBT | 794 | 862 | 1,901 | 1,992 |
| Taxes | 197 | 223 | 471 | 572 |
| PAT | 597 | 639 | 1,430 | 1,420 |
| PAT Margins (%) | 17.55% | 12.06% | 14.27% | 13.19% |
| Other Comprehensive Income | 3 | 0 | (3) | 1 |
| Total Comprehensive Income | 600 | 639 | 1,427 | 1,421 |
| Earnings Per Share (EPS) | 61.15 | 65.40 | 146.44 | 145.42 |

STANDALONE BALANCE SHEET



| Particulars (INR Mn) | FY22 | FY23 | FY24 |
|--------------------------------------|--------------|---------------|---------------|
| EQUITY AND LIABILITIES | | | |
| a) Equity Share Capital | 98 | 98 | 98 |
| b) Other Equity | 5,143 | 6,472 | 7,502 |
| Shareholders Fund | 5,241 | 6,570 | 7,600 |
| Non-Current Liabilities | | | |
| a) Financial Liabilities | | | |
| i) Borrowings | 6 | 4 | 74 |
| ii) Lease Liability | 34 | 2 | - |
| iii) Provisions | 41 | 67 | 66 |
| c) Deferred tax liabilities (net) | - | (3) | 1 |
| Total Non-current Liabilities | 81 | 70 | 141 |
| Current Liabilities | | | |
| a) Contract Liabilities | 933 | 1,614 | 1,927 |
| b) Financial Liabilities | | | |
| i) Borrowings | 362 | 405 | 1,299 |
| ii) Lease Liability | 32 | 30 | - |
| iii) Trade payables | 2,198 | 2,894 | 3,635 |
| iii) Other financial liabilities | 21 | 30 | 56 |
| c) Other current liabilities | 37 | 127 | 212 |
| d) Provisions | 49 | 47 | 65 |
| e) Current tax liabilities | 32 | 30 | 101 |
| Total Current Liabilities | 3,664 | 5,177 | 7,295 |
| Total Equity and Liabilities | 8,986 | 11,817 | 15,037 |

| Particulars (INR Mn) | FY22 | FY23 | FY24 |
|--|--------------|---------------|---------------|
| ASSETS | | | |
| Non-Current Assets | | | |
| a) Property, Plant and Equipment | 341 | 742 | 864 |
| b) Capital Work-in-progress | - | 1 | 22 |
| c) Goodwill | 137 | 137 | 137 |
| d) Other Intangible Assets | 2 | 3 | 4 |
| e) Financial Assets | | | |
| i) Investments | 490 | 490 | 490 |
| ii) Trade Receivables | 495 | 817 | 1,287 |
| iii) Loans and Deposits | 1,738 | 1,849 | 1,027 |
| iv) Other Financial Assets | 49 | 60 | 82 |
| f) Deferred Tax Assets | (2) | - | - |
| h) Non current Tax Assets | 78 | 58 | 51 |
| i) Other Non-current Assets | 454 | 29 | 29 |
| Total non-current assets | 3,782 | 4,186 | 3,993 |
| Current Assets | | | |
| a) Inventories | 614 | 802 | 1,395 |
| b) Contract Assets | 472 | 1,150 | 1,268 |
| c) Financial assets | | | |
| i) Trade Receivables | 2,682 | 3,609 | 6,078 |
| ii) Cash and Cash equivalents | 300 | 161 | 169 |
| iii) Bank balances other than (ii) above | 763 | 1,412 | 1,713 |
| v) Other Financial Assets | 140 | 182 | 88 |
| e) Other Current Assets | 233 | 315 | 332 |
| Total Current Assets | 5,204 | 7,631 | 11,043 |
| Total Assets | 8,986 | 11,817 | 15,037 |

CONSOLIDATED FINANCIAL PERFORMANCE



| Particulars (INR in Mn) | FY21 | FY22 | FY23 | FY24 |
|---|---------------|---------------|---------------|----------------|
| Revenue from Operations | 9,948 | 11,813 | 16,055 | 16,644 |
| Operating Expenses | 8,382 | 9,710 | 13,380 | 13,662 |
| EBITDA | 1,565 | 2,104 | 2,674 | 2,982 |
| EBITDA Margins (%) | 15.73% | 17.81% | 16.66% | 17.92% |
| Depreciation | 369 | 373 | 279 | 301 |
| Finance Cost | 225 | 199 | 237 | 308 |
| Other Income | 95 | 86 | 240 | 282 |
| Share of profit of an Associate and Joint Venture | 22 | 13 | 27 | 53 |
| PBT | 1,088 | 1,631 | 2,425 | 2,708 |
| Taxes | 305 | 448 | 646 | 778 |
| Profit/(Loss) from discontinued operations | 204 | (1) | 418 | 4,908 |
| PAT | 987 | 1,182 | 2,197 | 6,838 |
| PAT Margins (%) | 9.92% | 10.01% | 13.68% | 41.08 % |
| Other Comprehensive Income | 140 | 73 | (125) | 99 |
| Total Comprehensive Income | 1,127 | 1,255 | 2,072 | 6,937 |
| Earnings Per Share (EPS) | 86.19 | 99.65 | 193.68 | 486.35 |

CONSOLIDATED BALANCE SHEET



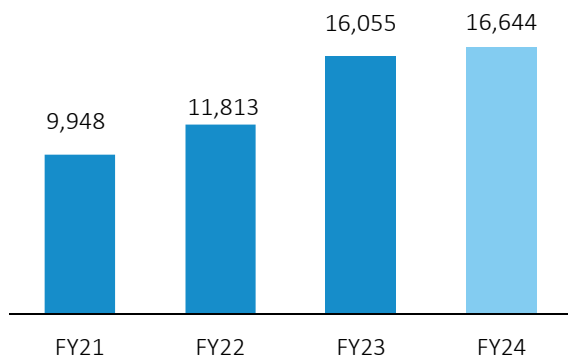
| Particulars (INR Mn) | FY22 | FY23 | FY24 |
|--|---------------|---------------|---------------|
| EQUITY AND LIABILITIES | | | |
| a) Equity Share Capital | 98 | 98 | 98 |
| b) Other Equity | 6,247 | 8,001 | 12,361 |
| Equity attributable to equity holders of the parent | 6,345 | 8,098 | 12,459 |
| c) Non-Controlling Interest | 711 | 1,030 | 3,104 |
| Total Equity | 7,056 | 9,129 | 15,563 |
| Liabilities | | | |
| Non-Current Liabilities | | | |
| a) Financial Liabilities | | | |
| i) Borrowings | 1,220 | 911 | 265 |
| ii) Lease Liability | 247 | 204 | 104 |
| iii) Other Financial Liabilities | - | 9 | 9 |
| c) Provisions | 266 | 242 | 178 |
| d) Deferred tax liabilities (net) | 20 | 95 | 58 |
| Total Non-current Liabilities | 1,753 | 1,461 | 614 |
| Current Liabilities | | | |
| a) Contract Liabilities | 2,844 | 4,206 | 2,478 |
| b) Financial Liabilities | | | |
| i) Borrowings | 1,571 | 1,352 | 1,800 |
| ii) Lease Liability | 128 | 112 | 35 |
| iii) Trade payables | 3,865 | 4,715 | 4,591 |
| iv) Other financial liabilities | 200 | 261 | 221 |
| c) Other current liabilities | 164 | 287 | 413 |
| d) Provisions | 120 | 118 | 136 |
| e) Current tax liabilities | 373 | 383 | 429 |
| Total Current Liabilities | 9,265 | 11,434 | 10,103 |
| Total Equity and Liabilities | 18,074 | 22,024 | 26,280 |

| Particulars (INR Mn) | FY22 | FY23 | FY24 |
|---|---------------|---------------|---------------|
| ASSETS | | | |
| Non-Current Assets | | | |
| a) Property, Plant and Equipment | 3,164 | 3,649 | 3,415 |
| b) Capital Work-in-progress | 92 | 90 | 138 |
| c) Goodwill | 618 | 550 | 566 |
| d) Other Intangible Assets | 423 | 471 | 411 |
| e) Investment in an associate and Joint Venture | 161 | 187 | 240 |
| f) Financial Assets | | | |
| i) Investments | 8 | 10 | 10 |
| ii) Trade Receivables | 495 | 817 | 1,287 |
| iii) Loans and Deposits | - | 129 | 141 |
| iv)) Other Financial Assets | 74 | 87 | 706 |
| g) Deferred tax assets (Net) | 15 | 6 | - |
| h) Non current Tax Assets | 78 | 58 | 80 |
| i) Other Non-current Assets | 451 | 30 | 29 |
| Total non-current assets | 5,579 | 6,084 | 7,023 |
| Current Assets | | | |
| a) Inventories | 2,955 | 3,419 | 3,700 |
| b) Contract Assets | 2,492 | 3,687 | 1,271 |
| c) Financial assets | | | |
| i) Trade Receivables | 4,268 | 5,472 | 7,315 |
| ii) Cash and Cash equivalents | 1,212 | 971 | 4,360 |
| iii) Bank balances other than (ii) above | 918 | 1,618 | 1,927 |
| iv) Loans | 1 | 1 | 1 |
| v) Other Financial Assets | 78 | 104 | 99 |
| d) Current Tax Assets (net) | 45 | 92 | 25 |
| e) Other Current Assets | 526 | 577 | 559 |
| Total Current Assets | 12,495 | 15,940 | 19,257 |
| Total Assets | 18,074 | 22,024 | 26,280 |

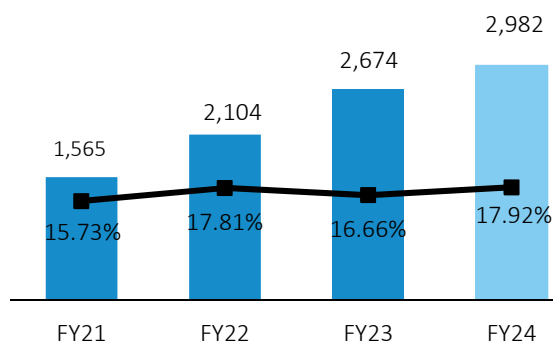
CONSOLIDATED FINANCIAL GRAPHS



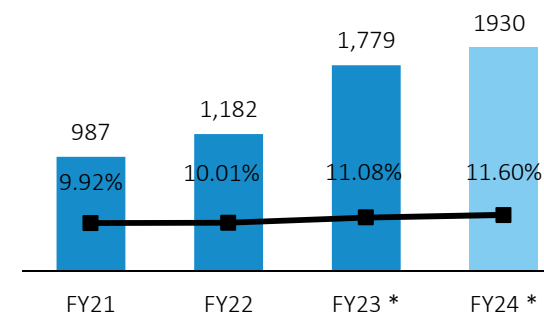
Revenue (INR Mn)



EBITDA (INR Mn) & EBITDA Margins (%)

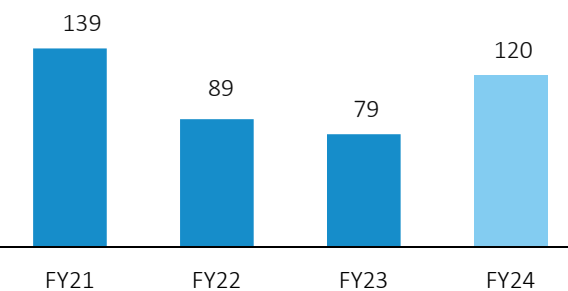


PAT (INR Mn) & PAT Margins (%)

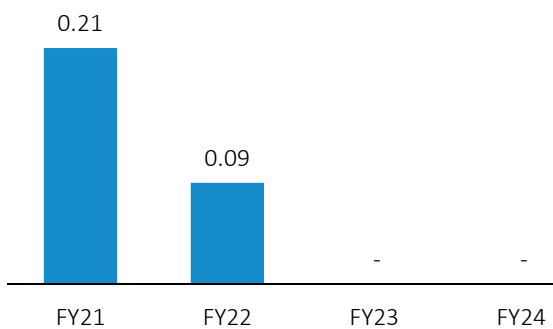


* Excludes Rutschi Business

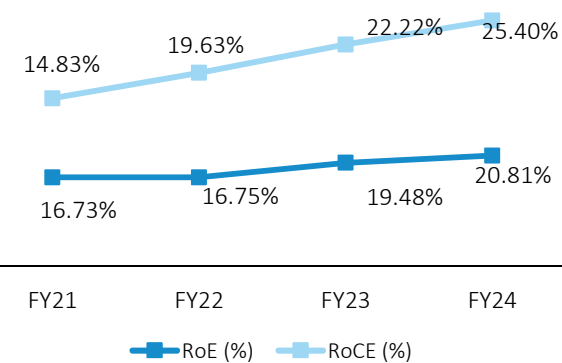
Working Capital Days



Net Debt to Equity Ratio (x)



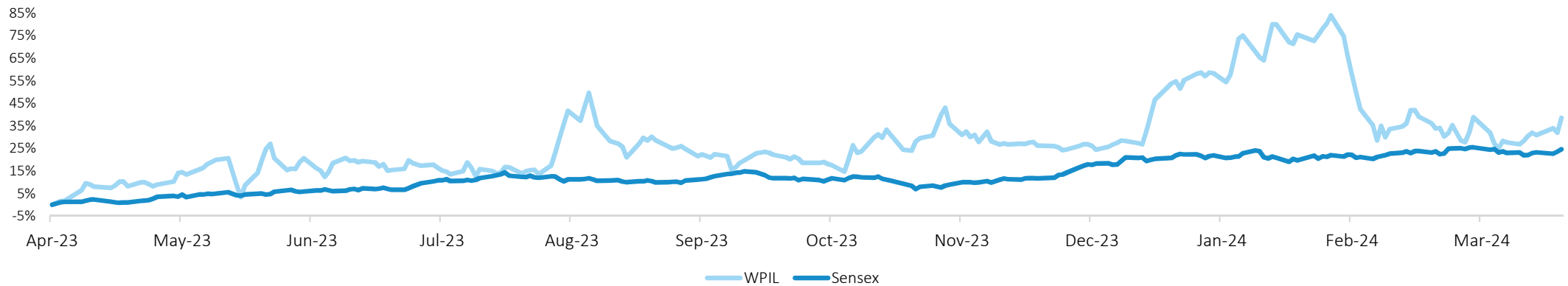
Return Ratios (%)



CAPITAL MARKET INFORMATION



Stock Performance Data (As on 31st March, 2024)

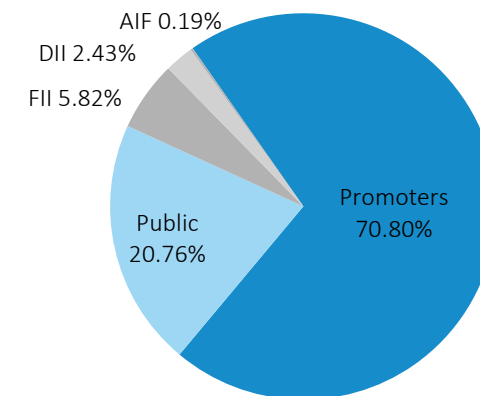


Price Data (As on 31st March, 2024)

INR

| | |
|-------------------------------|-------------------|
| Face Value | 10.0 |
| CMP | 3,390.45 |
| 52 Week H/L | 4,624.6 / 2,407.2 |
| Market Cap. (Mn) | 33,114.8 |
| No. of Share outstanding (Mn) | 9.8 |
| Avg. Trading Volume | 10,201.3 |
| Avg. Net Turnover (Mn) | 32.0 |

Shareholding Pattern (As on 31st March, 2024)



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Thank You